

**Boarman Kroos Vogel Group, Inc.  
and Subsidiary  
(An S Corporation)**

**CONSOLIDATED FINANCIAL STATEMENTS**

**For the Years Ended  
December 31, 2022 and 2021**

# **Boarman Kroos Vogel Group, Inc. and Subsidiary**

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For the Years Ended December 31, 2022 and 2021

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# Boarman Kroos Vogel Group, Inc. and Subsidiary

## Consolidated Balance Sheets

December 31, 2022 and 2021

<b><u>ASSETS</u></b>	<b><u>2022</u></b>	<b><u>2021</u></b>
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 6,970	\$ 40,160
Accounts Receivable, Net of Allowance for Doubtful		
Accounts of \$125,000 and \$50,000 in 2022 and 2021	14,132,665	8,681,388
Work-in-Progress	5,518,054	2,932,479
Receivables - Related Parties	423,037	1,327,174
Prepaid Expenses	628,439	349,237
	<u>          </u>	<u>          </u>
Total Current Assets	\$ 20,709,165	\$ 13,330,438
<b>EQUIPMENT AND LEASEHOLD IMPROVEMENTS</b>		
Office Furniture and Equipment	\$ 4,058,256	\$ 3,757,724
Vehicles	-	43,954
Leasehold Improvements	264,352	222,553
Right of Use Asset - Operating Lease	3,907,593	-
	<u>          </u>	<u>          </u>
Total Equipment and Leasehold Improvements	\$ 8,230,201	\$ 4,024,231
Accumulated Depreciation and Amortization	<u>(4,495,268)</u>	<u>(3,120,222)</u>
Net Equipment and Leasehold Improvements	\$ 3,734,933	\$ 904,009
<b>OTHER ASSETS</b>		
Cash Surrender Value of Life Insurance	\$ 446,542	\$ 500,586
Nonmarketable Investment	-	20,000
	<u>          </u>	<u>          </u>
Total Other Assets	\$ 446,542	\$ 520,586
<b>TOTAL ASSETS</b>	<b><u>\$ 24,890,640</u></b>	<b><u>\$ 14,755,033</u></b>

See Accountants' Review Report and Notes to the Consolidated Financial Statements

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<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>	<b><u>2022</u></b>	<b><u>2021</u></b>
<b>CURRENT LIABILITIES</b>		
Line of Credit	\$ 1,610,000	\$ 880,000
Current Portion of Long-Term Debt	26,740	319,236
Short Term Notes Payable	551,015	226,006
Due to Related Parties	700,496	1,116,236
Accounts Payable	2,560,892	1,032,262
Current Portion of Operating Lease Liabilities	1,154,899	-
Accrued Expenses		
Salaries, Commissions, and Payroll Taxes	<u>4,803,182</u>	<u>3,025,642</u>
 Total Current Liabilities	 <u>\$ 11,407,224</u>	 <u>\$ 6,599,382</u>
<b>LONG-TERM LIABILITIES</b>		
Operating Lease Liabilities, Less Current Portion	\$ 1,788,238	\$ -
Long-Term Debt, Less Current Portion	<u>45,772</u>	<u>15,418</u>
 Total Long-Term Liabilities	 <u>\$ 1,834,010</u>	 <u>\$ 15,418</u>
 Total Liabilities	 <u>\$ 13,241,234</u>	 <u>\$ 6,614,800</u>
<b>STOCKHOLDERS' EQUITY</b>		
Common Stock, Voting, \$1 Par Value, 20,000 Shares Authorized; 18,150 and 18,150 Issued and Outstanding in 2022 and 2021	\$ 18,150	\$ 18,150
Common Stock, Nonvoting, \$1 Par Value, 180,000 Shares Authorized, 175,800 and 167,850 Shares Issued and Outstanding in 2022 and 2021, Respectively	175,800	167,850
Additional Paid In Capital	717,617	444,017
Retained Earnings	<u>10,737,839</u>	<u>7,510,216</u>
 Total Stockholders' Equity	 <u>\$ 11,649,406</u>	 <u>\$ 8,140,233</u>
 <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	 <u><u>\$ 24,890,640</u></u>	 <u><u>\$ 14,755,033</u></u>

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**Boarman Kroos Vogel Group, Inc. and Subsidiary**  
**Consolidated Statements of Income**

For the Years Ended December 31, 2022 and 2021

	<b>2022</b>		<b>2021</b>	
	<b>Amount</b>	<b>% of Net Fees</b>	<b>Amount</b>	<b>% of Net Fees</b>
GROSS FEES	<u>\$ 50,085,085</u>	<u>116.9</u>	<u>\$ 33,613,861</u>	<u>116.1</u>
LESS INCOME ADJUSTMENTS				
Outside Services	\$ 6,760,044	15.8	\$ 4,208,934	14.5
Materials Billed to Customers	<u>480,969</u>	<u>1.1</u>	<u>450,731</u>	<u>1.6</u>
TOTAL INCOME ADJUSTMENTS	<u>\$ 7,241,013</u>	<u>16.9</u>	<u>\$ 4,659,665</u>	<u>16.1</u>
NET FEES	\$ 42,844,072	100.0	\$ 28,954,197	100.0
OPERATING EXPENSES	<u>39,309,020</u>	<u>91.7</u>	<u>28,416,111</u>	<u>98.1</u>
INCOME (LOSS) FROM OPERATIONS	<u>\$ 3,535,052</u>	<u>8.3</u>	<u>\$ 538,086</u>	<u>1.9</u>
OTHER INCOME (EXPENSE)				
Interest Expense	\$ (146,393)	(0.3)	\$ (133,618)	(0.5)
Interest Income	29,573	0.1	28,469	0.1
Gain (Loss) on Sale of Equipment	<u>(13,840)</u>	<u>0.0</u>	<u>-</u>	<u>0.0</u>
NET OTHER INCOME (EXPENSE)	<u>\$ (130,660)</u>	<u>(0.3)</u>	<u>\$ (105,149)</u>	<u>(0.4)</u>
NET INCOME (LOSS)	<u>\$ 3,404,392</u>	<u>7.9</u>	<u>\$ 432,937</u>	<u>1.5</u>

See Accountants' Review Report and Notes to the Consolidated Financial Statements